

## Success Story

Cybersecurity in Higher Education

# Endpoint Security with Managed Detection & Response

The client turned to ANM for clarity, guidance, and hands-on expertise to help identify and implement an endpoint security strategy that addressed both technical demands and fiscal responsibility.

## Client Challenge

A centralized higher education provider supporting multiple campuses was at the end of their current endpoint protection contract. Facing a crowded and confusing market, the client struggled to evaluate next-gen solutions, especially with overlapping features and unclear differences between traditional and managed offerings. Compounding the challenge was their aging technology stack and the need to balance security requirements with strict budget constraints.

## ANM Engagement

- Worked closely with both client stakeholders and key security vendors
- Assessed campus-specific needs and budget requirements
- Led technical validation and operational testing of candidate solutions
- Provided trusted guidance to inform selection and implementation



## The Solution

- Delivered strategic comparison of multiple endpoint protection platforms
- Validated functionality through real-world testing
- Recommended and deployed managed detection and response (MDR)
- Ensured solution met both performance and budget expectations

ANM helped the client implement a modern endpoint security solution backed by MDR services improving threat detection, operational efficiency, and peace of mind.

The new platform delivered technical strength without exceeding budget, giving the client long-term security stability across all campuses.